

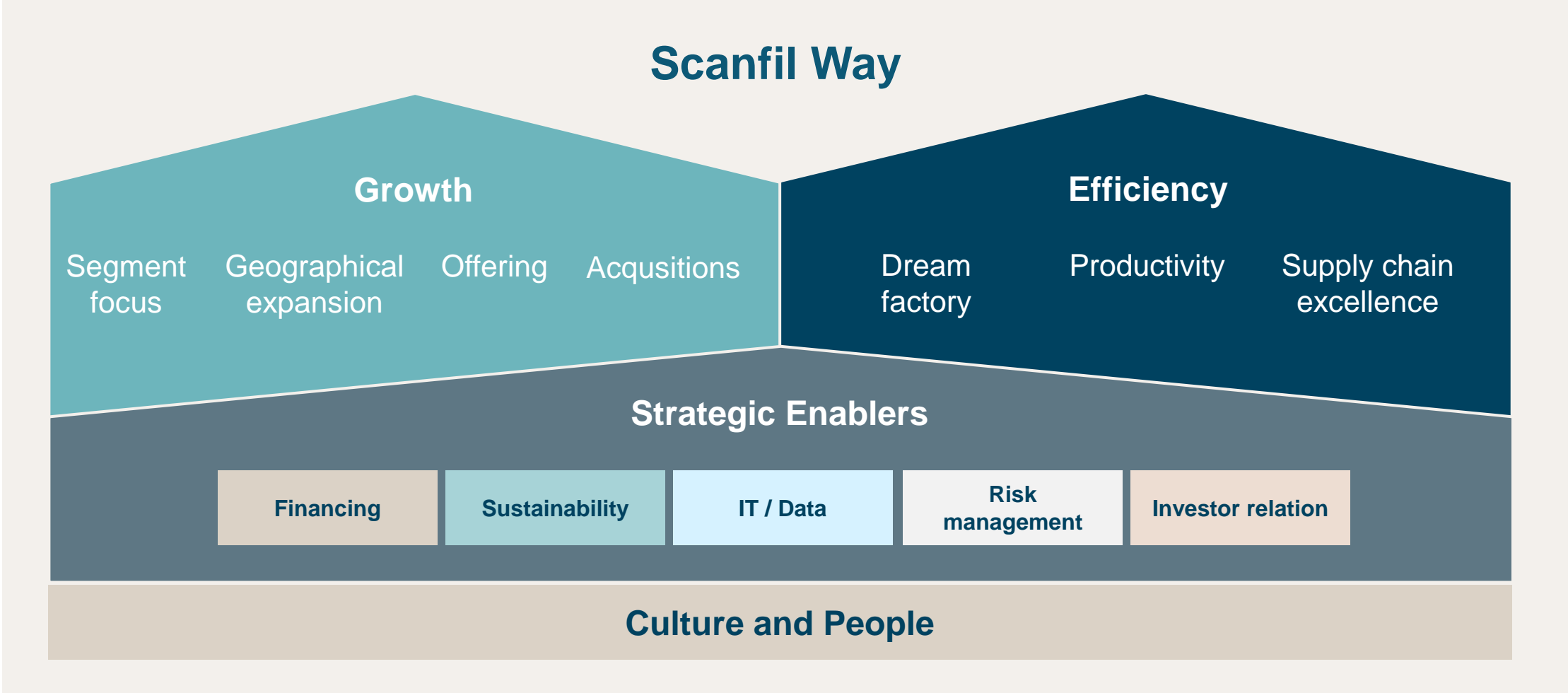
SCANFIL

Scanfil plc

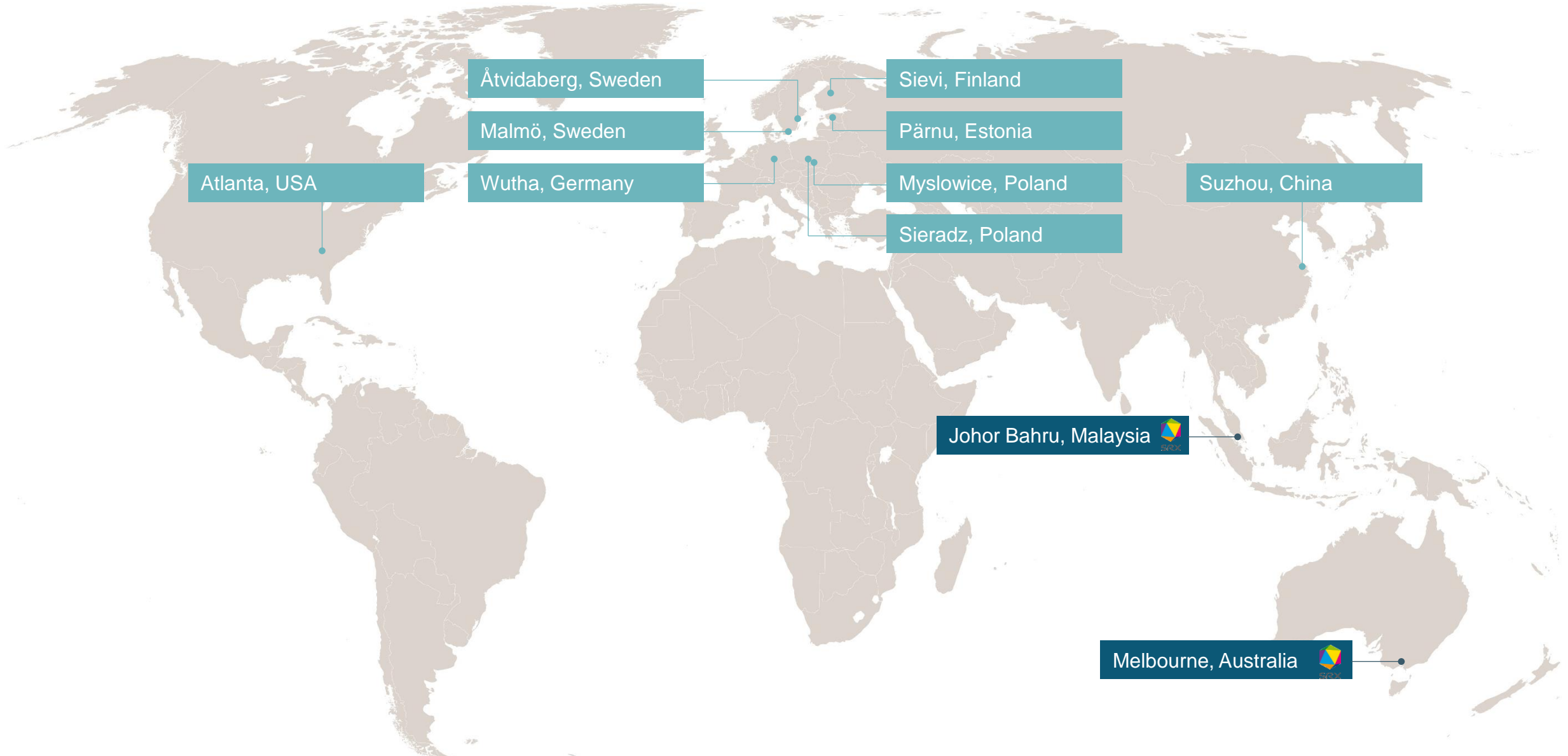
GEARED FOR GROWTH



# Strategy 2024–2028: Geared for growth



# Strengthening our foothold in Asia Pacific



# SRX factories



## Johor Bahru, Malaysia

- Factory with space of 4,400 m<sup>2</sup>, opportunities to acquire more space
- Leased
- 60 minutes drive from central Singapore
- 4 SMT lines
- Staff of approximately 140
- Complex box build
- New business focus in the UK market



## Melbourne, Australia

- Factory with space of 7,500 m<sup>2</sup>
- Leased
- 4 SMT lines
- Staff of approximately 140
- Originally built as electronic manufacturing facility for Fujitsu
- Complex box build

# SRX and acquisition in brief




## SRX in brief




- Registered parent company SRXGlobal Pty Ltd.
- Established in 1995
- Sellers Paul Appleby 50% and Joe Browne 50%
- Turnover in 2024 fiscal year EUR 39 million
- Operating profit of EUR 2.7 million, margin 7.0%
- Industrial customers
- 80% of the production is complex box build

## Acquisition in brief

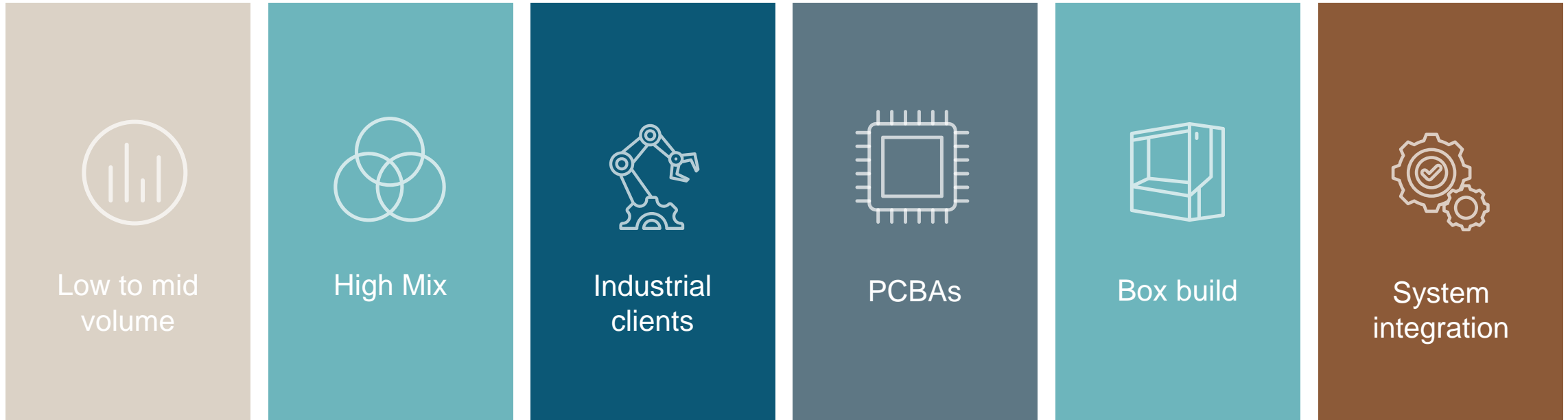
- Debt free price of EUR 23.3 million (USD 25.7 million)
- Paid with liquid assets
- After the transaction Scanfil's Net Debt/EBITDA will remain clearly under the target of 1.5x
- In addition, the seller is entitled to a total earnout of a maximum of EUR 10.5 million (USD 11.6 million)
- Earnout is separately evaluated based on the financial performance of 2024 and 2025

# Strategic fit of SRX

<b>Growth attributes</b>		
Segment focus		Industrial base with Medtech & Life and Energy & Cleantech
Geographical expansion		Fast growing Asia Pacific
Offering		Box build/system integration with PCBA

<b>Value creation</b>		
Customers		Enhanced geographical reach and offering
Supply chain		Improved efficiency
Employees		Upgraded career and personal development opportunities

# SRX's positioning – same as Scanfil's



Manufacturing connect services

With Medtech & Life Science and Energy & Cleantech

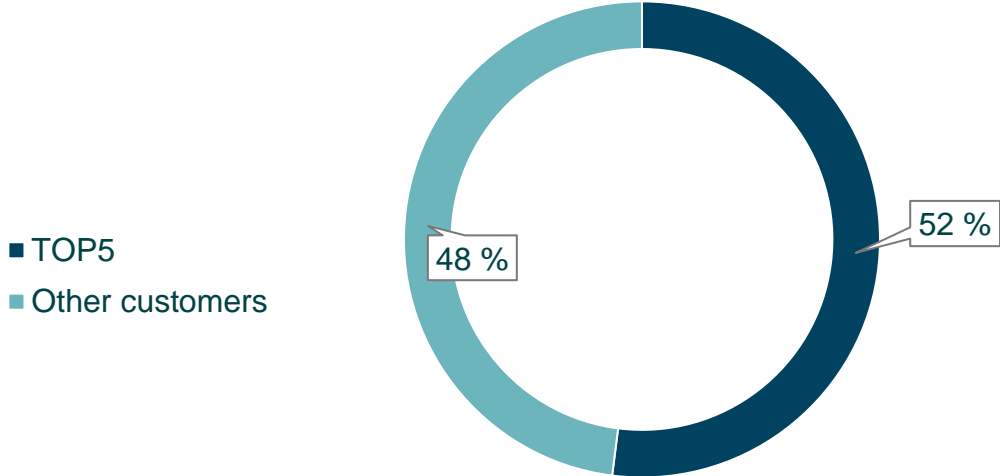
80% of production is complex box build

Clients leaders in their field or with high potential to grow

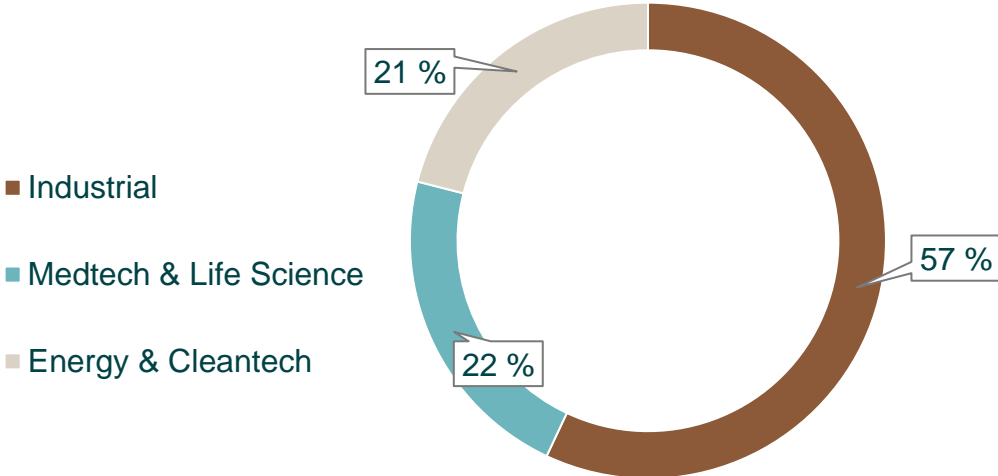


# Solid industrial customer base

Breakdown of top customers



Breakdown by sector



Both are estimates for calendar year 2024. Please note, sectors have not yet been aligned according to Scanfil's normal process and it might change.



# Key figures of SRX

EUR 1,000	1 July 23-30 June 24	1 July 22-30 June 23
Turnover	39,009	41,959
Operating profit	2,724	1,545
Operating profit, %	7.0%	3.7%
Net debt	-120	2,715
Number of employees (FTE)	302	304

Fiscal year 1 July 2023 - 30 June 2024 is unaudited.

Comparison year, 1 July 2022 - 30 June 2023, turnover includes EUR 8.8 million invoicing of spot-market purchases and other inventory materials, which were with low or no margin.

# Q&A



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